

## Walker & Dunlop Expands Its Freddie Mac Representation

**Bethesda, MD – October 15, 2009** – Walker & Dunlop announces its expanded Freddie Mac Program Plus® Seller/Servicer coverage in the Mid-Atlantic (Maryland, Virginia and the District of Columbia).

Howard W. Smith, Executive Vice President and Chief Operating officer of Walker & Dunlop, stated, "Given Walker & Dunlop's 72 year history in the greater DC area, we are thrilled to be expanding our Freddie Mac coverage in the Mid-Atlantic. This expansion provides us with one of the most competitive sources of multifamily financing in the country and builds on our existing Freddie Mac platform." He further stated, "It's exciting to see a new senior management team in place at Freddie Mac, and Walker & Dunlop plans to continue growing and being a terrific partner."

As a Freddie Mac Program Plus® Seller/Servicer, Walker & Dunlop can provide financing for the acquisition, refinance and rehabilitation of apartment communities. Freddie Mac's flexible product lines deliver numerous financing solutions including Conventional Fixed-Rate Mortgages, ARMs, Student Housing, Seniors Housing Mortgages and Credit Facilities.

Approved for specific geographic areas, Freddie Mac's Program Plus Seller/Servicer network is a highly selective group of experienced multifamily lenders across the nation. Program Plus Seller/Servicers must meet Freddie Mac standards for both origination and servicing of multifamily loans.

Walker & Dunlop's Freddie Mac representation now includes California, District of Columbia, Georgia, Hawaii, Louisiana, Maryland, Mississippi and Virginia.

### **About Walker & Dunlop**

Walker & Dunlop, established in 1937, is a real estate finance company and one of the largest multifamily lenders in the United States. The Multifamily and FHA Finance groups of Walker & Dunlop are focused on lending to property owners, investors, and developers of multifamily properties across the country. As a Fannie Mae DUS™, Freddie Mac Program Plus® and HUD\* lender, Walker & Dunlop lends on most major multifamily asset classes including market-rate apartments, affordable apartments, manufactured housing developments, seniors housing, and student housing. The Capital Markets and Principal Investments groups of Walker & Dunlop provide a broad range of advisory, financing, and investment services to clients across the Mid-Atlantic region. In 2008, Walker & Dunlop originated more than \$2.8 billion in commercial real estate financing. The company services over \$13 billion of commercial mortgages and asset manages over 1,400 properties across the country. Additional information on Walker & Dunlop can be found at [www.walkerdunlop.com](http://www.walkerdunlop.com).

*\*Walker & Dunlop funds its HUD loans through Column Guaranteed.*

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