

## Walker & Dunlop Hires Multifamily Finance Originator in Chicago



Chicago, IL – January 5, 2012 – Walker & Dunlop, LLC announced today that Michael Liefer joined the company in 2011 as assistant vice president of the Multifamily Finance group in the company’s Chicago, Illinois office. Mr. Liefer will work directly with Joel Kaplan, vice president, focusing on conventional multifamily and affordable housing mortgages through Fannie Mae, Freddie Mac and HUD/FHA executions.

Vic Clark, senior vice president and central region manager of Walker & Dunlop’s Multifamily Finance group commented, “Michael brings great depth to the Chicago Walker & Dunlop production team having worked the past six years as a multifamily acquisitions expert. He brings extensive relationships to the firm including direct borrower and investment sales contacts. His multifamily finance experience includes agency, HUD and LIHTC. Michael will focus on growing our business lines and footprint in the Central Region.”

Prior to joining Walker & Dunlop, Mr. Liefer was vice president of acquisitions for Banner Apartments, a privately owned real estate investment firm in Northbrook, IL. During his six-year tenure, Mr. Liefer was responsible for the sourcing, underwriting and financing of multifamily properties nationwide. He also specialized in affordable housing, acquiring HUD Section 8 properties with tax-exempt bonds and 4% LIHTC. Mr. Liefer began his career as a Series 7/63 licensed equity broker at Friedman, Billings, Ramsey, an Arlington, VA investment bank. Mr. Liefer earned his CCIM designation in 2007 and is a licensed real estate salesperson in Illinois. He graduated from Michigan State University with a Bachelor of Arts degree in Marketing and Supply Chain Management.

Mr. Liefer can be reached at 312-658-0415 or [mliefer@walkerdunlop.com](mailto:mliefer@walkerdunlop.com).

### About Walker & Dunlop

Through its subsidiary Walker & Dunlop, LLC, Walker & Dunlop, Inc. (NYSE: WD) is one of the leading providers of commercial real estate financial services in the United States, with a primary focus on multifamily lending. As a Fannie Mae DUS™, Freddie Mac Program Plus® and MAP- and LEAN-approved FHA lender, the Multifamily and FHA Finance groups of Walker & Dunlop are focused on lending to property owners, investors, and developers of multifamily properties across the country. The Capital Markets group specializes in financing commercial real estate for owners and investors across the United States. Capital for this financing comes from large institutions such as life insurance companies, commercial banks, CMBS lenders, pension funds, and specialty finance companies. The Principal Investment group provides institutional advisory, asset management, and investment management services with respect to debt, structured debt and equity.

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